

May 20, 2011

Dear Colleague,

EFI Remuneration Survey for Unionized Workforce - 2011

EFI plans to conduct, and update annually, remuneration survey for the unionized workforce in Engineering, Automobiles, Auto Ancillary, FMCG, Chemical Industry sectors. Other sectors can be added, if required. If your organization is in other than named sectors, please advise your interest for further consideration and action. Unionized workforce includes workmen and staff not engaged in supervisory and managerial functions, and, are generally unionized.

Value of such Survey will be to provide participating organizations and others comprehensive data, usable for developing remuneration structure for budgeting and planning purpose, as also for developing a negotiating position, as and when required. The survey will help organizations to have competitive wage structures to get maximum mileage from payroll expenses.

Survey will be comprehensive, hard data based and user friendly. 'Welfare expenses' such as employee transportation cost, canteen subsidiary, uniform etc. have been kept out of this study for a more meaningful comparison.

First survey result is planned to be made available by July, 2011. Identity of the company will be revealed only to the participating organization, although their name will appear in the list of participants.

Participation fee for Survey is Rs.10,000 for EFI members and Rs,15,000 for non- members payable in advance along with decision to participate in the survey. The survey fee is kept very low to encourage maximum participation.

EFI cordially invites your organization's participation.


Kindly confirm your organization's participation latest by 30th June, 2011. Along with confirmation of participation, please advise contact details of person who will provide the data required by e-mail : EFI.Research11@gmail.com Contact details should include contact person's email ID, Tel. No. and mobile No.

In case you decide not to participate, please advise that as well via email at your earliest.

We do look forward to your valued participation.

Thanking you,

Yours sincerely,



SHARAD S.PATIL
Secretary General